



DESTINY

IT EXCELLENCE AWARD 2005



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Did you know that 300 billion pieces of paper are processed worldwide every year and that this valuable information takes an average of one to four weeks to be processed and end up on your back-office system?



- ✉ A Destiny™ solution can transfer hand written notes and forms to your back-office, as graphical images and fully loadable data files in less time than it will take for you to read this page.
- ✉ The associated cost per form, for instantly receiving this image and uploading your database automatically, will be significantly less than the price of a postage stamp.
- ✉ Recent case studies have shown that the cost of processing an A4 business form is around £1, excluding any costs for special delivery or couriers.
- ✉ The fully loaded cost of processing an A4 business form with a Destiny™ solution is around 20p. Massive savings, in excess of 80% of costs, are being enjoyed today by many businesses.

Can you afford to ignore the switch from analogue to digital processing in your business ?

We believe every business wants to improve their business process activities because when they do this, they are more efficient and deliver a higher quality service to their customers. With increased efficiency and productivity, businesses can expect to generate more profit and improve cash in-flows.



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The mythical paperless office

The concept of the paperless office has yet to turn into a reality. Paper is cheaper to produce, lighter in weight and easier to read than a handheld computer or personal digital assistant (PDA). Business still relies heavily on pen and paper, for most uses, because paper is still the best and most convenient tool for the job.

By enabling people to pass handwritten data to their computers or automatically to their server, you offer a powerful time and money saving advantage.

Digital Pen and Paper (DP&P) takes an age old, convenient way of information gathering and enhances it. Developed by Anoto, a Swedish IT company, DP&P allows you to capture and transmit information as it is written using a wireless ink pen together with specially printed paper. Digital Pens are manufactured under license from Anoto by Nokia, Logitech and Maxell, and supplied through Destiny.

How does it work?

Users write with the Digital Pen on the specially printed paper (This is normal paper printed with a faint, unique pattern of dots). As the user writes, a tiny camera in the pen registers its movement across the surface of the paper. The camera takes up to 100 pictures per second of the position of the pen strokes in relation to the 'dot pattern' on the page. This creates a digital image of exactly what is written with each pen stroke, time and date stamped. In addition to this all pen data can be linked to an individual user, as each Digital Pen has a unique Pen ID.

The pen stroke data is stored as a series of map co-ordinates in the Digital Pen and because the pattern on the paper is unique, with an individual traceability code, the pen knows which pen strokes relate to each piece of paper.

A command box, to send the data, is printed on each page or paper form. This is called the "SEND pidget". On completion of a form the user simply ticks the SEND pidget to transmit the data.



Transmitting the data

When you tick the SEND pidget, your data can be transmitted to a computer system via a Bluetooth-enabled mobile phone. Alternatively the data can be transferred using a docking station attached by USB port to your PC or laptop.

Data Management

Destiny hosts many DP&P applications on a resilient and robust network architecture with mirrored servers, load balancers and 100% uptime. We simply route your data via our servers and only keep copies if you wish us to archive.

Minimal training

Unlike laptops and handheld PCs everyone knows how to use pen and paper. The forms have the same look and feel as your existing ones only now the user needs to tick the SEND pidget to transmit data on the forms.

Destiny FM

Destiny Forms Management (FM) is a complete end-to-end solution for the processing of paper based forms. The FM Tool provides a graphical interface to manage, evaluate and process forms.

Destiny FM collects incoming digital forms sent from the field. Forms can be Reviewed, Edited, Replayed and Approved. Data files can be Verified and then Exported into any computer system such as Microsoft Access, Filemaker Pro, SAP or Oracle databases or even desktop applications such as Microsoft Excel.

Using Squawk in Destiny FM allows you send low cost messages to your field force.

Destiny FM can be accessed via a PC, Pocket PC or Mobile phone.



Advantages over other systems

Not everyone is comfortable with signing a handheld PDA pad or a tablet PC. By using Digital Pen and Paper with Anoto Functionality, employees or customers can be left with a signed hard copy (with T & C's) for their records. PDA's, Laptops and Tablet PC's present immense challenges in terms of implementation, training, utilisation and support.

Faster, more accurate form processing

Using Anoto Functionality eliminates the need to key data. By eliminating this manual data-entry stage, you eliminate the possibility of errors appearing into your database.

Many organisations worldwide are already using this award winning, yet simple to use, technology. It works and it really delivers increased profitability by reducing costs and enhancing efficiencies.

It also provides additional benefits such as more effective customer service, increased competitive advantage and essential Management Information.

*Digital Pen and Paper Technology.
Faster than a fax... for less than a stamp!*

Anoto FUNCTIONALITY

To find out more call us now on +44(0)1483 734050 or email sales@destinywireless.co.uk